

# *The* JOHN MAXWELL **Team**

## Meeting Two

### THE LAW OF AWARENESS

#### You Must Know Yourself To Grow Yourself

**I. Do You Have A Sense Of \_\_\_\_\_?**

**A. To grow yourself, you must know the following:**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

**B. To reach your full potential, you MUST know \_\_\_\_\_,  
and where \_\_\_\_\_.**

**II. There are three kinds of people when it comes to finding direction:**

**A. People who \_\_\_\_\_ what they would like to do**

They are confused

**B. People who \_\_\_\_\_ what they want to do, but**

\_\_\_\_\_

They are frustrated

**C. People who know what they want to do, and do it.**

These people are fulfilled.

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## **III. How To Find Your Passion and Purpose**

### **A. The need for personal \_\_\_\_\_**

What does it mean to be personally aware?

### **B. Do you like what you are \_\_\_\_\_ ?**

### **C. What would you \_\_\_\_\_ ?**

This is the question of direct passion.

### **D. Can you \_\_\_\_\_ what you would like to do?**

Dreams are necessary for success. But not every dream is possible due to natural limits.

### **E. Do you know \_\_\_\_\_ you want to do what you would like to do?**

This is the Motives question.

### **F. Do you know what to do so you can do what you want to do?**

This is the “What now?” question

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1. \_\_\_\_\_ – Becoming very conscious of every choice you make.
2. \_\_\_\_\_ – The major difference between those who do it and those who don't do it, is those who do it, do it.
3. \_\_\_\_\_ – This can be shared accountability with a friend or coach, or personal accountability by writing things down and tracking your progress.
4. \_\_\_\_\_ – Who are the people you are attracting? Are they like-minded in success?

## **G. Do you know \_\_\_\_\_ who do what you'd like to do?**

This is the question of mentors and coaches – do you have one or more?

1. \_\_\_\_\_ – if you have to, pay people for their time and advise
2. \_\_\_\_\_ – Meet regularly with someone who can help you.
3. \_\_\_\_\_ – Learn from people even if you can't meet them.
4. \_\_\_\_\_ – Prepare for every interaction: don't wing it!
5. \_\_\_\_\_ – Reflect on each encounter and discover what you are learning
6. \_\_\_\_\_ – ALWAYS show appreciation for what you are learning from others.

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H. \_\_\_\_\_ you do what you would like to do with them?

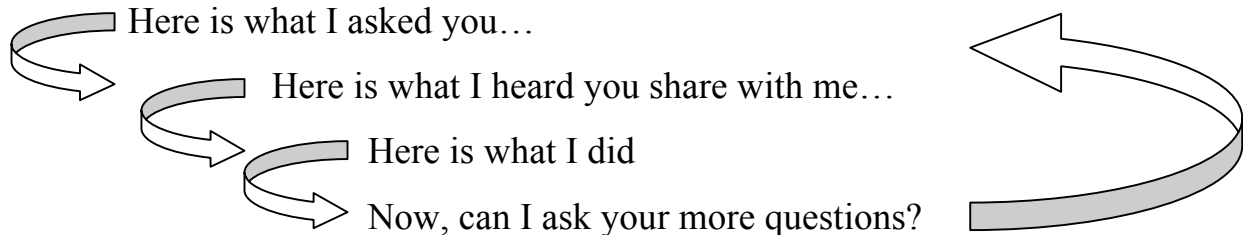
1. Possess a teachable spirit
2. Always be prepared
3. Ask questions
4. Demonstrate learning from them
5. Be accountable

If you are a mentor, you should focus your teaching on the following areas:

1. Strengths
2. Temperament
3. Track Record
4. Passion
5. Choices
6. Advice
7. Support and resources
8. Feedback
9. Encouragement

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In the mentoring relationship, it is important for the mentee to explore his/her own learning by observing this process:



The goal is to find a mentoring relationship that is mutually beneficial.

- I. Will you \_\_\_\_\_ to do what you want to do?**
- J. When can you \_\_\_\_\_ what you'd like to do?**
- K. What will it \_\_\_\_\_ when you get to do what you want to do?**

## **OVERCOME GROWING PAINS**

(Specific steps to amazing growth)

Spend some significant amount of time and answer these questions for your own life:

What would you like to do?

What talents, skills and opportunities do you possess that support your desire to do it?

What are your motives for wanting to do it?

What steps must you take (beginning today) to start doing what you want to do?

Awareness

Action

Accountability

What advice can you get along the way?

What price are you willing to pay?

What will it cost in time? Resources? Sacrifices?

Where do you most need to grow?

Start with strengths and the future more than weaknesses and the past

Read the next chapter and be ready for the next meeting – The Law of The Mirror